

THE MISTORIA GROUP

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Investor Case Study: Why I chose to invest through the Mistoria Group

Pensions Shake up:

Recent years have seen, the biggest shakeup of the pensions industry in almost a century, has provided new opportunities to millions of Britons approaching retirement. Following the pension announcement, management consultant, Christine Reid, says she will be buying a property in the North of England.

"Annuities give you something paltry," said Reid in an interview in London. "In retirement, what you want is a steady income, and there's a certain amount of safety in bricks and mortar. I'm certainly considering putting some of that money towards a buy-to-let."

Overseas Investment on the rise:

Strong interest from foreign investors – particularly in the South East – has caused a ripple effect which has spread to the regions including the North-West. Both Manchester and Liverpool are attracting interest from overseas investors hoping to capitalise on lower property prices and healthier yields.

Overseas Investment through the Mistoria Group:

In 2013, due to increasing interest in their investment opportunities from the global market, the Mistoria Group formed a new arm to their business, Mistoria International, to cater to a growing need from the Asian, Russian, Middle Eastern and European communities.

With very healthy returns that are not subject to Capital Gains Tax, all tenants sourced and managed and income paid without tax deductions, the Mistoria Group's overseas client base is a growing one.

Here, overseas investor, Russ Fraser explains why he chose the Mistoria Group to manage his UK property investment.

How many properties do you own?

So far, just one, but I'm hoping to increase that! I bought an 'armchair deal' property in the North West of England. I live in the UAE and needed the confidence to be able to 'seal the deal' without ever having visited the property. A friend who works in the property industry put me in touch with Mish Liyanage of the Mistoria Group. Mish presented me with a number of different options and I picked the one that best suited my price range. It was a very smooth process and there were already tenants in the property, so I didn't need to worry about that.

Why have you chosen to invest in the property market?

I wanted a healthy return on my investment in an area which is on the rise.

Why did you choose to invest in the North West of England?

I am originally from Oldham and my family still live there. I know the area well, so it was a sensible choice in terms of keeping an eye on things. Choosing to invest in a location that I am familiar with is important as I am based so far away.

Why did you choose to invest through the Mistoria Group?

As an overseas investor, I needed assurance in the efficiency of the Mistoria Group through the full spectrum of property management. Their professionalism and commitment meant that my armchair deal was seamless. They are a conscientious property company and the level of communication was excellent. I would be happy in recommending Mish and his team to anyone considering a purchase from overseas.

If you are an overseas investor and would like to discuss our current property investment deals in the North of England, why not call one of the team today on: 0800 500 3015 or visit our website - www.mistoriagroup.com

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